

# **Product Marketing Bulletin**

**Date:** December 15, 2011 PMB #: 2083

Business
Unit(s):

Mobile Computing

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Urgency Level	Notice applies to regions:		Government:	Published for:
General Information	<ul><li>☑ North America</li><li>☑ Latin America</li></ul>	⊠ EMEA ⊠ Asia Pacific	<ul><li>⋉ Federal</li><li>⋉ North America</li><li>State &amp; Local</li></ul>	<ul><li>✓ Associates</li><li>✓ Partners</li><li>✓ Distributors</li></ul>

Description:	VC6000: End of Sale Announcement
Reason for Change:	PMB2083: End of Sale of VC6000 and Introduction of VC6090

#### 1. Transition Overview

Motorola will introduce the VC6090 Vehicle Computer specifically for lift truck installations with integrated WiFi antenna, pre-loaded and pre-licensed terminal emulation and 3 associated topkits: One for electric lift trucks with 24, 36 or 48V battery including external DC-to-DC converter; another for gas/diesel-powered lift trucks with 12V or 24V battery and a third with AC power supply for AC-powered carts. At the same time, Motorola will discontinue the VC6000 Bluetooth-only vehicle computer.

# 2. Product Transition Timeline and Mapping Table

#### **Product Transition Timeline\***

Timeline Event (see last page for definitions)	Date
First RMA Request Date for Channel Returns	Jan. 4, 2012
Last RMA Request Date for Channel Returns	Jan. 14, 2012
Last Channel Return Date	Feb. 14, 2012
Last Book Date	Jan 31, 2012
Last Ship Date	Mar 31, 2012
End of Engineering Support Date	Sep 30, 2012
End of Service Date	Mar 31, 2017
Availability of VC6090	Apr 2, 2012

<sup>\*</sup> Note: Any changes to above timeline will be communicated via a revised Distributor Notice (DN) and/or Product Marketing Bulleting (PMB).



Discontinued P/N	Description	Direct Replacement P/N	Suggested Product Family Replacement	Comments
VC6000- MA0SKQQ000R	Touchscreen display, QWERTY	Choose from 4 new VC6090 configurations below	VC6090	CAN bus not supported on VC6090

# 3. Configurations Available for Booking

Part Number	Description	Discount Category		Planned First Book Date	Comments
VC6090- MA0SKQQ000R	VC6090: Vehicle mount terminal WM 6.5, 802.11abg WLAN with internal antenna, Bluetooth Class II, 6.5" VGA color Touchscreen display, QWERTY keypad, 3 USB, 2 RS232, Ethernet. No DC power cable.128MB RAM/256 MB Flash. Pre-loaded and prelicensed TE. RoHS compliant.	1A	\$3,475	Apr 2, 2012	Core VC6090
VC6090-18- 75VDC	VC6090: Vehicle mount terminal WM 6.5, 802.11abg WLAN with internal antenna, Bluetooth Class II, 6.5" VGA color Touchscreen display, QWERTY keypad, 3 USB, 2 RS232, Ethernet. 128MB RAM/256 MB Flash. Preloaded and pre-licensed TE. RoHS compliant. With 18-75VDC Ext. DC/DC converter and RAM-246U mount.	1A	\$3,895	Apr 2, 2012	Topkit with core VC6090 for installing on Electric lift truck with 24V, 36V or 48V battery
VC6090-10- 33VDC	VC6090: Vehicle mount terminal WM 6.5, 802.11abg WLAN with internal antenna, Bluetooth Class II, 6.5" VGA color Touchscreen display, QWERTY keypad, 3 USB, 2 RS232, Ethernet. 128MB RAM/256 MB Flash. Preloaded and pre-licensed TE. RoHS compliant. With 10-33VDC power cable and RAM-246U mount.	1A	\$3,595	Apr 2, 2012	Topkit with core VC6090 for installing on, gas/diesel- powered lift truck with 12V or 24V battery
VC6090-100- 240VAC	VC6090: Vehicle mount terminal WM 6.5, 802.11abg WLAN with internal antenna, Bluetooth Class II, 6.5" VGA color Touchscreen display, QWERTY keypad, 3 USB, 2 RS232, Ethernet. 128MB RAM/256 MB Flash. Preloaded and pre-licensed TE. RoHS compliant. With 100-240VAC power supply, US AC cord and RAM-246U mount.	1A	\$3,680	Apr 2, 2012	Topkit with core VC6090 for installing on AC-powered carts

## 3. Accessories and Peripherals: Transition Timeline and Mapping Table

Part Number	Description	Discount Category	List Price	Planned First Book Date	Comments
RAM-246U	RAM mount VESA100 C-size (1.5") ball, 4.75 SQ.	1A	\$30.00	Apr 2, 2012	Included in VC6090-18-75VDC VC6090-10-33VDC VC6090-100-240VAC
PWRS-14000-251R	DC/DC converter, 18-75VDC, incl. fused power cable. This converter is used with electric lift trucks with 24V, 36V or 48V battery. Requires 30013095001 for VC6090 connection.	1A	\$325.00	Available now	Included in VC6090-18-75VDC
30013095001	Power Cable, VC60 to DC/DC Converter	1A	\$65.00	Apr 2, 2012	Included in VC6090-18-75VDC
3071815Y13	This power cable provides connectivity from vehicle (including gas/diesel-powered lift trucks) 12V or 24V battery to the VC6090. This cable is fused and includes an ignition sense input.	1A	\$90.00	Available now	Included in VC6090-10-33VDC
PWRS- 0102246H51R	VC6090 AC power Supply,	1A	\$165.00	Available now	Included in VC6090-100-240VAC
23844-00-00R	US AC line cord, grounded, three wire	1A	\$10.00	Available now	Included in VC6090-100-240VAC
3089906V60	VC6090 cable provides (2) RS- 232 connection, (8) digital inputs, (8) digital outputs, (2) analog inputs	1A	\$90.00	Available now	Required for RS232 or GPIOs connections

## 4. Service and Support: End of Service Life Policy

Motorola Solutions, Inc. ("Motorola") will provide service and support for products manufactured by Motorola for a period of five (5) years, commencing on the last day of the product's final shipment.

Motorola will make reasonable, commercial attempts to continue to repair products beyond the five-year period at Motorola's option:

- To meet contract commitments
- Where a significant commercial requirement is identified
- Where Motorola judges that there is sufficient commercial reason to warrant continuance of repair and support

Should technology used in the product become discontinued, obsolete, or no longer available in the public domain, making parts or assemblies no longer available for these reasons, Motorola at its discretion will evaluate the impact and if significant, consider the feasibility and economics of a design change to enable continued repair.



The End of Service Life period may be changed at Motorola's sole discretion.

### 5. Software Support and Entitlement Process

As of January 1, 2010, customers will not be entitled to receive telephone or e-mail technical support for hardware or software issue diagnosis if their products are not covered under warranty or covered by an Enterprise Mobility Services agreement.

Customers are required to have a valid Motorola Enterprise Mobility Services agreement in place to receive software support, which includes technical telephone and e-mail support and the ability to download and use software releases. Customers will need to provide product information when initiating their support requests, including the serial number of the product configuration(s) for which they require software.

Requests to download software releases are completed by submitting the "Request Download" form on Support Central or by calling the Motorola Enterprise Mobility support center. The information will be routed directly to a dedicated team that will quickly validate customer entitlement. Customers will then receive an email containing instructions on how to download the appropriate software.

Customers who wish to purchase an Enterprise Mobility Services agreement can do so through the normal channels that they currently use to purchase Motorola products and services.

#### For more information:

- Motorola employees: please visit the <u>Enterprise Mobility Services Marketing Software Support</u> home page
- Partners: please visit the Services tab on the Product & Services Central page of the <u>PartnerSelect</u> <u>Hallway</u>

### 6. Frequently Asked Questions

Q. Can the VC6096 be installed on lift trucks?

A. As is, it is not available for electric lift truck installation but can be used with gas/diesel-powered lift trucks and other vehicles powered by internal combustion engine with 12V or 24V battery.

#### **End of Life Timeline Definitions:**

First RMA Request Date: first date distributors can request RMA for return of EOL product.

Last RMA Request Date: last date distributors can request RMA for return of EOL product.

Last Channel Return Date: last date physical product returns will be accepted (30 days after approval of RMA)

Last Book Date: last date orders will be accepted for product and/or bundles, kits or system packs containing the product.

Last Ship Date: latest date for which a customer can request product delivery.

End-of-Engineering Support: date when bug fixes, design revisions, and integration with other components, products or solutions will no longer be performed.

End of Service Date: last date when technical support and repair services will be available.

Warranty: Motorola Enterprise Mobility ("Motorola") hardware Products are warranted against defects in workmanship and materials for a period of twelve (12) months from the date of shipment, unless otherwise provided by Motorola in writing, provided the Product remains unmodified and is operated under normal and proper conditions. The sole obligation of Motorola for defective hardware Products is limited to repair or replacement (at Motorola's option) on a "return to service depot" basis with prior Motorola authorization. Motorola's sole obligation for software that when properly installed and used does not substantially conform to the published specifications in effect when the software is first shipped by Motorola, is to use commercially reasonable efforts to correct any reproducible material non conformity (as determined by Motorola at its sole discretion) by providing Buyer with: (a) telephone or e-mail access to report non conformance so that Motorola can verify reproducibility; (b) a software patch or bug fix, if



available, or a workaround to bypass the issue, if available; and (c) where applicable, replacement of damaged or defective external media, such as a CD-ROM disk, on which the software was originally delivered.

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